



A Subsidiary of Rapistan Systems

**Bruce McMickle**  
President

### Letter of Reference

To Whom It May Concern,

The purpose of this letter is to recommend Mr. T. Weldon Davis as a "Top Quality" developer for very specific reasons.

First, Weldon delivered 67,000 SF of "build to suit" space "on time and within budget" on a fast-track basis. While dealing with developers over the past 20 years, I have found this kind of performance to be the exception rather than the rule.

In addition we experienced a very professional and honest approach by Weldon toward what features were incorporated in the base project verses change order additions. At no time did Mr. Davis attempt to push a particular add-on to increase his lease hold improvements but rather made recommendations sensitive to our budget.

There are other benefits that we enjoyed by selecting Mr. Davis as our building owner. Please give me a call should you require a more detailed explanation of our experience with the Focus Service Group.

Sincerely,

A handwritten signature in black ink, appearing to read "Bruce McMickle". The signature is written in a cursive, flowing style.

Bruce McMickle